EXHIBIT 10

	Page 1
1	
2	IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK
3	FRANKLIN BUONO,
4	Plaintiff,
•	vs. Index Number
5	7:17-CV-05915-
	POSEIDON AIR SYSTEMS, VICTORY PMH-LMS
6	AUTO STORE, INC., VICTORY AUTO
	STORES, INC., d/b/a POSEIDON AIR
7	SYSTEMS, WORTHINGTON INDUSTRIES,
	INC. and TYCO FIRE PRODUCTS LP,
8	Defendants.
9	TYCO FIRE PRODUCTS LP,
	Third-Party Plaintiff,
10	vs.
	OPRANDY'S FIRE & SAFETY, INC.,
11	Third-Party Defendant.
12	
13	July 14, 2020
	10:04 a.m.
14	
15	Remote video-teleconference deposition of KURT
16	JULIANO, taken by Third-Party Defendant Oprandy's
17	Fire & Safety, Inc., held at Lancaster, NY, pursuant
18	to notice, before Elizabeth F. Tobin, a Registered
19	Professional Reporter and Notary Public of the State
20	of New York.
21	
22	
23	
24	
25	

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2	APPEARANCES:
3	
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19	(via video-teleconference)
20	ALCO DECEME.
21	ALSO PRESENT: JACK DANON
22	JACK DANON
23	
24	
25	

Page 3 1 2 STIPULATIONS 3 4 IT IS HEREBY STIPULATED AND AGREED, by and 5 among counsel for the respective parties hereto, that the filing, sealing and certification of the 6 7 within deposition shall be and the same are hereby 8 waived; 9 10 IT IS FURTHER STIPULATED AND AGREED that all 11 objections, except as to form of the question, shall 12 be reserved to the time of the trial; 13 14 IT IS FURTHER STIPULATED AND AGREED that the 15 within deposition may be signed before any Notary 16 Public with the same force and effect as if signed 17 and sworn to before the Court. 18 19 Federal Rule 30(3) provides: The parties may 20 stipulate, or the court on motion order, that a 21 deposition may be taken by telephone or other remote 22 means. For the purpose of this rule and Rules 23 28(a), 37(a)(2) and 37(b)(1), the deposition takes 24 place where the deponent answers the questions. 25

Page 4 1 K. Juliano 2 Good morning. My name COURT REPORTER: 3 is Elizabeth Tobin. I am a New York State 4 stenographic reporter and a registered 5 professional reporter. Today's date is July 14, 2020 and the time is approximately 6 7 10:04 a.m. This is the deposition of Kurt Juliano in the matter of Buono versus Tyco, et 8 9 al. This case is venued in the United States 10 District Court for the Southern District of New 11 The case number is 12 7:17-CV-05915-PMH-LMS. 13 At this time I will ask counsel to 14 identify yourself, state whom you represent and 15 agree on the record that there is no objection 16 to this deposition officer administering a 17 binding oath to the witness remotely via video-teleconference. 18 19 MR. FROMSON: Plaintiff this is Kenneth 20 I have no objection. Fromson. 21 MR. KIRKPATRICK: James Kirkpatrick on 22 behalf of Tyco. No objection. 23 Tara Fappiano on behalf of MS. FAPPIANO: 24 Oprandy's Fire & Safety. No objection. 25 KURT JULIANO,

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K. Juliano

of lawful age, called by the Defendants for examination pursuant to the Federal Rules of Civil Procedure, having been first duly sworn remotely upon agreement of all counsel, as hereinafter certified, was examined and testified as follows:

EXAMINATION OF KURT JULIANO

BY MS. FAPPIANO:

- Q. Good morning, Mr. Juliano. Thank you for being here today.
 - A. Good morning.
- Q. My name is Tara Fappiano from Haworth,
 Barber & Gerstman. I represent Oprandy's Fire &
 Safety. I'm not going to give you a lot of
 instructions this morning, only to mention that
 because we are doing this virtually, one of the
 things to just be aware of is that if for any reason
 at all you can't hear me, I freeze up in any way, it
 may not be evident to me from this side of the
 camera. So just let me know that that's happening
 and we will fix it and repeat the question.
 Otherwise, I will assume that you're hearing
 everything I'm asking and understanding the
 questions unless you tell me otherwise.

Okay?

Page 6 1 K. Juliano 2 Α. Yes. 3 I mentioned off the record but to put Q. 4 this on the record, I have already marked into our 5 exhibit share Exhibit 1 which is an expert disclosure which includes your expert report 6 appendix A, which is your curriculum vitae, appendix 7 B, which is listed as materials reviewed, and 8 9 appendix C, which is marked select materials 10 considered. 11 And you have the ability to see that, 12 correct? 13 Α. Correct. 14 (Exhibit 1, expert disclosure, marked for 15 identification.) 16 If you would first just take a look at 17 your CV which is, I believe, page 13 of the PDF. It's appendix A. 18 19 Α. Okay. 20 Could you just verify that that is, in 0. 21 fact, an accurate copy of your CV? 22 Α. Yes. 23 Could you just tell me when this CV was 0. 24 prepared that we're looking at here on exhibit 25 share?

Page 7 1 K. Juliano 2 Α. I believe December of 2019. 3 Q. Have there been any updates or additional 4 information to your CV since December of 2019? 5 Α. No. I do know that when I turn my head to 6 Ο. 7 look at the exhibits it's hard for the mic to pick it up. So I'm going to my hard copy and hopefully 8 that will make things easier. 9 10 You put at the top of your CV that you 11 are a fire protection specialist. What do you mean 12 by that? 13 Α. I am the vice-president and I run the 14 sales and the manager at a life safety company. 15 company provides service, installation, repairs to 16 all types of fire systems and life safety equipment. 17 Is there a certification that one obtains 0. 18 to become a fire protection specialist? 19 Α. There are -- I have many certifications 20 through manufacturers, through third parties and 21 things of that nature. 22 0. I'm going to ask you about those. My 23 question is specifically, to be a fire protection 24 specialist, is that a specific license or 25 certification or degree, something like that?

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1	K. Juliano
2	A. No.
3	Q. Most recently you're affiliated with All
4	State Fire & Safety, correct?
5	A. Correct.
6	Q. Do you do expert and consulting work
7	through this company or is that a separate line of
8	business for you?
9	A. Through All State Fire.
10	Q. As a vice-president and partner of All
11	State Fire, do you have an ownership interest in the
12	company?
13	A. Yes.
L 4	Q. What is your percentage of ownership?
15	A. Ten.
16	Q. Ten percent?
17	A. I'm sorry.
18	Q. I'm sorry. I didn't hear your response
19	to that. What is your percentage?
20	A. Ten percent.
21	Q. I'm noticing on my end, just so you're
22	aware, there's a little bit of a delay between what
23	I'm seeing and what I'm hearing. So just as we're
24	going forward, that's what I'm waiting for. Okay?
25	A. Okay.

Page 9 1 K. Juliano 2 Q. Can you tell me generally what your 3 duties are at All State Fire? 4 Α. I oversee the division managers. We have 5 multiple divisions including a suppression division, a sprinkler division and an electronics division 6 7 which includes fire alarms, CCTV, security systems and I also oversee the hood cleaning division. 8 9 responsible for all aspects of sales. I am the lead 10 liaison with the manufacturers reps and I hire and 11 fire key personnel. 12 (Court reporter requested clarification.) 13 0. In addition to all of those duties that 14 you just described, you also do expert and 15 consulting work; is that correct? 16 Α. I have in the past. 17 0. Are you doing that currently? 18 Α. I am doing it on this case currently. 19 Are you doing it on any other cases Q. 20 besides this case at this time? 21 Α. No. 22 Q. When was the last time that you worked on 23 other cases in an expert or consulting role besides 24 this case? 25 2017. Α.

Page 10 1 K. Juliano 2 As of 2017 what percentage of your time Q. 3 was spent on expert and consulting work versus the 4 work you do for All State that you just described? 5 Α. Very little. I would say less than one 6 percent. 7 0. Just say in the three years leading up to 2017, how many cases would you work on a year? 8 9 Α. The last one was 2017. 10 0. So would you have one a year; is that fair? 11 12 One or less. I did not work on a case in Α. 2018 or 2019. 13 14 I think I just want to make sure I got 15 clarity on that. Prior to 2017 about how many cases 16 would you work on per year? 17 Α. I had a case the previous year in 2016. 18 Ο. Okay. Understood. And that was just one 19 case? 20 Yes. Α. 21 The cases that you did work on besides 22 this one going back to 2016, were they cases that 23 were in litigation? 24 Α. Yes. 25 And obviously I'm talking about besides 0.

Page 11 1 K. Juliano 2 this case since we know we're in litigation. 3 you testified in connection with any cases in the 4 past in which you served as an expert or had a 5 consulting role? 6 Α. No. 7 0. Have you ever testified at a deposition like this prior to today? 8 9 Α. Yes. 10 0. How many times before? 11 Α. Once. 12 Q. Approximately when was that? 13 Α. 2018. 14 Was that a case in which you were serving 0. 15 as an expert? 16 My company All State Fire sued a 17 business owner for lack of payment. 18 Q. The cases that you worked on previously 19 as an expert, were they for plaintiffs or defendants 20 or both? 21 The last one in 2017 I worked for a fire Α. 22 investigation firm. My role was to determine if the 23 kitchen hood fire system was installed incorrectly. 24 The previous one was for a law firm and, very 25 similar, I determined that the system was installed

Page 12 1 K. Juliano 2 incorrectly. 3 0. The case in which you were working for the fire investigation firm, who hired you to do 4 5 that work? 6 Α. The fire investigation firm direct. 7 And the one before that where you were Q. 8 hired by a law firm, was that a law firm 9 representing a plaintiff, a defendant, something 10 else? 11 I believe the plaintiff. Α. 12 Do you remember the name of that case? Q. The one in 2017 was Jing Li Chinese 13 Α. 14 And the previous one was Carmine's 15 Restaurant. 16 The case that you just mentioned, where 17 was that pending, if you remember? 18 Α. That was Clarence, New York, which is a 19 suburb of Buffalo, New York. 20 In preparation for today, and I don't 0. 21 want to know the content of your conversations with 22 counsel, but did you have any conversations with 23 counsel before today? 24 Α. Yes. 25 Q. How many conversations did you have?

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1		K. Juliano
2	А.	Regarding today's meeting or overall?
3	Q.	Just in preparation for today.
4	А.	One.
5	Q.	When was that?
6	A.	Yesterday.
7	Q.	How long did that last?
8	Α.	Approximately two hours.
9	Q.	Who did you speak with?
10	A.	James Kirkpatrick and two of his
11	colleagues	
12	Q.	Do you recall who those were?
13	A.	I do not. I'd be guessing.
14	Q.	Just in preparation for today, did you
15	review any	materials?
16	A.	Yes.
17	Q.	What did you review?
18	A.	The Taranto deposition and I believe four
19	other repor	rts.
20	Q.	From other experts?
21	A.	Yes.
22	Q.	Do you recall which ones?
23	A.	You know what, I did not write down the
24	names. I a	apologize.
25	Q.	That's okay. Do you know if you read the

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1	K. Juliano
2	reports of either Derek Nolan or Eric Boelhouwer?
3	A. I believe I have.
4	Q. Was that in preparation for the
5	deposition or at a prior time?
6	A. At a prior time.
7	Q. What is your hourly rate for the work
8	that you're doing in connection with this case?
9	A. \$225 an hour.
10	Q. About how many hours did you spend in
11	preparation for the deposition in addition to the
12	two hours you spent on the phone or speaking to
13	counsel?
L 4	A. Approximately 35.
15	Q. How did you first come to learn of this
16	case?
17	A. I was contacted by Mr. Kirkpatrick and
18	his firm.
19	Q. When was that?
20	A. I believe early March 2020.
21	Q. Had you ever worked with Mr. Kirkpatrick
22	or his firm before this case?
23	A. No.
24	Q. You mentioned you have a number of
25	certifications and those are listed on your CV,

Page 15 1 K. Juliano 2 correct? 3 Α. Correct. 4 If I am understanding these correctly, 0. 5 these are manufacturer specific certifications; is that correct? 6 7 Α. Correct. And those are offered by the 8 Q. 9 manufacturers for the identified fire suppression 10 systems that are listed on the CV; is that correct? 11 Α. Correct. 12 Q. If you could just explain --13 Α. Also one from the --14 Go ahead. You can finish. 0. 15 Α. Also one from the city of Rochester. 16 Is that on the CV? Oh, yes, I see it at 0. 17 And that's a certificate of fitness for the end. fire extinguishers? 18 19 Yes. Α. 20 The ones offered by the manufacturers for 0. 21 their fire suppression systems, how do you obtain 22 that certification? Can you just tell me generally, 23 is it offered by the manufacturer, a third-party 24 company, something else? 25 It is direct from the manufacturer. Α. The

Page 16 1 K. Juliano 2 company must be a certified distributor for the manufacturer and then after that anyone who is to 3 4 design, install, inspect or recharge must gain 5 certification through that manufacturer. Is the certification given to the 6 7 individual or is it given to the company that the individual works for? 8 9 It goes to the individual with the 10 company's name on it. It is not transferable if the 11 employee leaves and goes to another firm. 12 Throughout the CV, just for those Q. 13 certifications from the manufacturers is what I'm 14 talking about now, you list dates that start, I 15 think the earliest in 1996 to the present. 16 Is this a certification that has to be 17 renewed on any type of periodic basis? 18 Α. Typically three years for each of 19 the manufacturers. 20 To do that renewal, is there continued 0. 21 education that's required? 22 Α. No. 23 How do you redo it every three years or 0. 24 so generally? 25 Typically the manufacturer for a company

Α.

Page 17 1 K. Juliano 2 of our size, which I would consider to mid, maybe a 3 little larger, would come out to our location and 4 spend a day doing the certification. We have also 5 done recently online certifications. Is that the same process for getting the 6 7 certification as it is to renew it or is it 8 something different? 9 No, it's technically the same. 10 0. Is that true for all of the manufacturers 11 that are listed on this CV that they would --12 distance learning aside for the time being -- they 13 would come to your office and provide those in live 14 classes? 15 Α. I believe Pyro-Chem we may have done one 16 in Syracuse, New York. 17 (Court reporter requested clarification.) 18 Q. The materials that you were taught on in 19 these classes, who prepared those? 20 The manufacturers. Α. 21 Specifically talking about the Pyro-Chem, Ο. 22 you listed Pyro-Chem Kitchen Knight II 23 certification. When did you first get that 24 certification? 25 Α. I believe in 1996 I was with a company

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1	K. Juliano	
2	called Lane Fire & Safety.	
3	Q. When you came to All State, did you have	
4	to renew that certification?	
5	A. Yes.	
6	Q. Was that done in 2008?	
7	A. I would have to confirm, either 2008 or	
8	2009. Without looking at it, I would be guessing.	
9	Q. Have you renewed that certification every	
10	three years or so since 2008 or 2009?	
11	A. Yes.	
12	Q. When was the last time you renewed?	
13	A. I believe early this year, February or	
14	March.	
15	Q. Of 2020?	
16	A. 2020, yes.	
17	Q. Do you still have the materials that were	
18	taught in that renewal class in February or March of	
19	2020?	
20	A. Yes. I have the equipment manual.	
21	Q. For the Kitchen Knight II system,	
22	correct?	
23	A. Correct, yes.	
24	Q. Anything else given to you in that class?	
25	A. I'm sorry.	

Page 19 1 K. Juliano 2 Was anything else provided to you in Q. 3 terms of teaching materials in that class? 4 Α. No. 5 Ο. Had you taken a class for your certification on the Pyro-Chem system prior to 2016? 6 7 Α. Yes. When was the last time prior to February 8 Q. 9 of 2016 that you had taken one of those classes? 10 Α. My guess would be 2016 or 2017, 11 approximately three years prior. 12 When you took the class, at that point in Q. 13 time were the materials that you were provided and 14 taught upon just the manual? 15 Α. Yes. 16 In your review of the materials for this Ο. 17 case -- strike that. 18 In reviewing this case overall, you 19 reviewed additional materials, correct? 20 Α. Correct. 21 And those are listed, I believe, it's 22 appendix B of Exhibit 1. Which is at page 16 of the 23 exhibit; is that correct? 24 Α. Give me one sec. 25 Q. Take your time.

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1	K. Juliano
2	A. Are you looking at the Pyro-Chem
3	products?
4	Q. No. I'm looking at appendix B which is
5	page 16 and it's titled under "materials
6	considered." Do you see that? It's page 16 of the
7	PDF. It might not be marked page 16 of the exhibit.
8	That might be what's confusing.
9	A. I do. Appendix B, yes.
10	Q. Is that list of materials considered in
11	appendix B a complete list of everything you
12	reviewed in preparation of your report?
13	A. I believe so.
14	Q. And I believe you mentioned to me that
15	you also reviewed the recent testimony of
16	Mr. Taranto, correct?
17	A. Yes.
18	Q. Have you reviewed the testimony of any
19	other witnesses to this point?
20	A. I did review Brian Scott's and I think
21	Franklin Buono.
22	Q. I see the ones that are listed on there.
23	Besides what's listed in appendix B
24	A. I'm sorry.
25	Q. It's my fault. I wasn't be clear enough.

	Page 21
1	K. Juliano
2	Have you reviewed the testimony of any of the other
3	experts?
4	A. Yeah, I did review, I believe, three or
5	four yesterday. I do not have their names.
6	Q. Did you review Hejzlar?
7	A. Yes.
8	Q. And I only just received Coelho today.
9	Did you review Coelho?
10	A. I believe so.
11	MR. KIRKPATRICK: This may help. I just
12	object for vagueness in terms of whether he's
13	talking about deposition testimony for the
L 4	reports.
15	MS. FAPPIANO: I can clarify that. No
16	problem.
17	Q. And my question pertained, Mr. Juliano,
18	to whether you read the testimony of those experts
19	as opposed to their reports.
20	A. I'm sorry. I read their reports.
21	Q. That's fine. Do you have any
22	certification as a fire investigator?
23	A. No.
24	Q. Have you ever worked as a firefighter or
25	volunteer firefighter?

Page 22 1 K. Juliano 2 Α. No. 3 Q. Have you ever been certified to do 4 balloon testing? 5 Α. Balloon testing is required by the -each of the manufacturers outside of their manual 6 7 and it's going to the certifications. That is how, 8 yes. 9 Ο. Let me ask some more questions about that 10 In these classes that you took for the 11 certifications and the renewal of your 12 certifications with the various manufacturers, was 13 education provided in how to do balloon testing? 14 Typically going through the manual with Α. 15 the instructor, a lot of times questions are asked 16 and that may have come up. I'm not sure. Doing a 17 balloon test or a pipe integrity test is fairly 18 simple and routine. So I can't imagine much 19 discussion on that. 20 (Court reporter requested clarification.) 21 0. Have you personally done balloon testing 22 or pipe integrity testing as part of your work with 23 All State Fire and safety? 24 Α. Not with All State Fire but, yes, with a 25 previous company, a technician.

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1	K. Juliano
2	Q. Which company?
3	A. I'm sorry. You broke up.
4	Q. Which company did you do with work with?
5	A. Lane Fire & Safety.
6	Q. Back to your CV, you list that you are a
7	principal committee member for NFPA 17 and 17A.
8	What does that mean?
9	A. That means I am a voting member and
10	attend the meetings regularly.
11	Q. How often do those meetings happen?
12	A. Typically annually.
13	Q. As a principal committee member, were you
14	involved at all in any of the drafting of the
15	standards in NFPA 17 or 17A?
16	A. What happens, every three to five years a
17	new revision of a NFPA manual comes out. And the
18	meetings consist of making taking public input
19	and at some point voting on whether to accept to
20	make a change or keep it the same for the next
21	revision of the manual.
22	Q. And you started that work, for lack of a
23	better term, in 2015?
24	A. Yes.
25	Q. Without revealing any privileged

Page 24 1 K. Juliano 2 information, can you tell me what it was that you 3 were asked to do when you were retained on this 4 case, what the understanding of your assignment was? 5 Α. To give my opinion on what had happened with the accident through the fire protection side. 6 7 What would from the fire protection side 0. entail? 8 9 Α. One thing that was clear to me from the 10 fire protection side is the company Oprandy's was 11 not certified by the manufacturer to be working on 12 the cylinder in question. So that was the biggest 13 subject. 14 In preparation of your report including 0. 15 the time to review the materials, prepare the 16 report, how many hours did you spend doing that 17 work? 18 Α. Approximately 35. 19 Did you bill your time for that work, Q. 20 those 35 hours? 21 Α. Yes. 22 Q. And you've been paid? 23 I'll clarify that. Α. The first 24 I have not invoiced for June or invoice went out. 25 July yet. But the first invoice was paid.

Page 25 1 K. Juliano 2 Q. In doing your review and preparing your 3 report, did you inspect any type of equipment? 4 Α. Physically? 5 Q. Yes. 6 Α. No. 7 Did you obtain or endeavor to obtain any 0. 8 type of exemplar equipment? 9 Α. Could you repeat that question? 10 0. Did you obtain or try to obtain any type 11 of exemplar equipment in your review of this case? 12 Α. Yes. I reviewed the OSHA reports, the 13 depositions of Mr. Taranto, both technicians who 14 were injured and I believe the owner of Oprandy's 15 and his wife. 16 So you reviewed those materials. 17 I'm asking is, did you try to -- did you physically 18 inspect any type of equipment, component parts, 19 anything like that that you obtained from any 20 source? 21 Α. No. 22 Q. Whether those component parts were 23 involved in this accident or you obtained ones that 24 would be an example of the equipment involved? 25 Yeah, I did review some tanks Α. I'm sorry.

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1	K. Juliano
2	from my shop.
3	Q. What did you review in your shop?
4	A. We have numerous Pyro-Chem Kitchen Knight
5	cylinders, all different sizes. I confirmed that we
6	did not carry a so-called test tank. All the tanks
7	that we had were agent tanks.
8	Q. About how many of those did you have and
9	did you review?
10	A. Approximately 20.
11	Q. Did you maintain a list of those or
12	photographs, anything to itemize what you reviewed
13	in terms of the agent tanks in your shop?
L 4	A. No.
15	Q. Would you be able to create such a list?
16	A. Yes.
17	MS. FAPPIANO: I'm going to ask that you
18	do that and provide that to us and I will
19	follow up with that request in writing.
20	THE WITNESS: Okay.
21	Q. Just so I'm clear, everything that you
22	had in your shop was an agent tank; is that correct?
23	A. Versus a test tank?
24	Q. Yes.
25	A. Yes.

Page 27 1 K. Juliano 2 Q. Are you okay, by the way, with that 3 terminology, agent tank versus test tank? Some of the witnesses use different --4 5 Α. No. No. I am good. 6 0. Okay. Good. 7 And were all of the agent tanks that you 8 reviewed ones that were part of the Kitchen Knight 9 II system? 10 Α. I believe there were some from Kitchen 11 Knight I as well. 12 And I didn't see that you had a 13 certification in Kitchen Knight I systems; is that 14 correct? 15 Α. I would need to verify that. Back with 16 Lane Fire & Safety in 1995, '96, I'm not sure at 17 that point if Pyro-Chem was in Kitchen Knight I or 18 I actually think it was Kitchen Knight I 19 initially at some point. 20 Obviously you reviewed a report in this 0. 21 case, correct? 22 Α. Yes. 23 In all of the review that you did to 0. 24 prepare the report, did you do that yourself or did 25 you have the assistance of other people?

Page 28 1 K. Juliano 2 Α. I did have the assistance of one other 3 person. 4 0. Who was that? 5 Α. John Bielecki. He is my operations manager at All State Fire. 6 7 In doing that review with the assistance of Mr. Bielecki, did you review all of the materials 8 9 yourself or did you divide that work with 10 Mr. Bielecki or something else? 11 I did divide part of it to Mr. Bielecki. 12 He is in charge of our -- we utilize a third party 13 tank training company to come up to certify my 14 recharge testing facility. So Mr. Bielecki and two 15 others are certified every five years and his 16 expertise is more in the CGA and OSHA requirements 17 than myself. That's why I brought him in. 18 Ο. So to be clear, the opinions that are in 19 this report which relate to the CGA and OSHA 20 requirements, are those your opinions or 21 Mr. Bielecki's opinions or something else? 22 Α. No, those would be mine with him doing 23 some research for me and more assistance. 24 Q. And you relied then on the research that 25 he did?

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1	K. Juliano
2	A. Correct.
3	Q. Did you
4	A. Also, on his research and also from our
5	third-party company that has certified us reviewing
6	their certifications and their paperwork.
7	Q. Did you also rely on Mr. Bielecki's
8	expertise in the OSHA requirements and the CGA
9	requirements?
10	A. Yes.
11	Q. And the third-party company that you
12	referred to, what's the name of that?
13	A. Steigerwalt & Associates.
14	Q. Do they publish materials that you
15	reviewed in forming your opinions?
16	A. Yes.
17	Q. Did you keep copies of those materials
18	with this file?
19	A. Yes.
20	Q. Would you be able to identify what
21	materials you reviewed from that third-party
22	company?
23	A. Yes.
24	MS. FAPPIANO: I'm going to ask that that
25	be compiled as well and provided to us. I will

Page 30 1 K. Juliano 2 obviously follow that up with a written 3 request. 4 In doing your review and preparing your 0. 5 report, did you keep notes or take notes? Α. I did. 6 7 Do you still have those notes? 0. I think I could -- I believe. 8 Α. 9 MS. FAPPIANO: I'm going to ask that you 10 hold on to those notes and we'll be asking for 11 those as well. 12 Q. Did you also prepare drafts of your 13 report? 14 Α. More jotting down findings, material from 15 manufacturers, from a third party, from the CGA, 16 material from 17A, NFPA 17A, things of that nature 17 put down in writing, with the help of Mr. Bielecki as well. 18 19 Is that part of the notes that you were Q. 20 referring to? 21 Α. Notes and documents, yes. 22 Q. Now apart from the materials that you 23 were provided, the work that Mr. Bielecki did and 24 the research that you did by reviewing the materials 25 from the third-party company, did you do any other

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1	K. Juliano
2	additional independent research to prepare your
3	report?
4	A. No.
5	Q. In any of the cases that you worked on
6	previously, were those cases in which you were asked
7	to assess warnings and instructions?
8	A. No.
9	Q. Were you asked to assess the warnings and
10	instructions in this case or did you understand that
11	to be part of your assignment?
12	A. Part of it, yes.
13	Q. Do you have any experience or training in
14	writing warnings and instructions in the fire
15	suppression industry?
16	A. No.
17	Q. Have you ever actually done that in
18	practice?
19	A. No.
20	Q. Do you have any certifications in that
21	area?
22	A. No.
23	Q. Do you belong to any professional
24	associations which are dedicated to warnings and
25	labels and instructions?

Page 32 1 K. Juliano 2 Α. No. 3 Q. I'm going to start going to your report 4 I'm only interested in some portions of it, so 5 I may jump around. If at any point you're not sure what I'm talking about, just let me know and I'll 6 7 try to be more clear. 8 I didn't see in your report what 9 methodology you used to reach your opinions in this 10 Could you describe to me what your 11 methodology was to reach your opinions in this case? 12 Α. It was nothing scientific. It was 13 strictly based off my 25 years of experience in the 14 industry. 15 Q. What did you do to form your opinions 16 beyond the review of the materials that we already 17 discussed? 18 Α. Review, again, manufacturer manuals was a 19 large part of it. NFPA 17A, the CGA along with 20 Mr. Bielecki. And fire code of New York State. 21 Are there any guidelines or standards 22 that guided the way that you conducted your review? 23 Oh, yeah, in our industry in New York Α.

which will turn it on to manufacturer manuals, NFPA.

State we start with the New York State Fire Code

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Page 33 1 K. Juliano 2 There will be applicable NFPA, CGA requirements. 3 Q. How did you make the determination as to 4 which of those standards you referenced, the NFPA, 5 CGA, the fire code? How do you make the decision which of those apply to this case? 6 7 Α. Right now the New York State code, I don't have it in front of me, it will reference that 8 9 obviously the manufacturer we know is Pyro-Chem 10 Kitchen Knight. The CGA would take care of the 11 tank. NFPA 17A is the only applicable NFPA 12 reference and DOT for the cylinder. 13 0. What is the basis for your statement that 14 the NFPA 17A is the only application reference from 15 the NFPA? 16 So, Kitchen Knight II is a wet chemical 17 system which is direct correlation with what NFPA 17A is. 18 19 Did you also consider whether NFPA 17 Q. 20 also applies to this case? 21 NFPA 17 is for dry chemical systems. 22 eliminated that quickly. 23 Did you also consider whether NFPA 10 0. 24 applies?

I believe in the second or third

Α.

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Page 34 1 K. Juliano 2 paragraph it clearly spells out that fixed fire 3 starting systems do not apply to that standard. 4 0. Are you aware that some other experts 5 disagree with that conclusion, specifically Mr. Taranto? 6 7 I did, yes. Α. 8 Q. But it's your opinion that the only 9 applicable standard is 17A of the NFPA; is that 10 correct? 11 After reading Mr. Taranto's report, I did Α. 12 a little research and I can confidently say that 13 NFPA 10 would not apply in this case at all. 14 Is that because we're not dealing with a 0. 15 portable fire extinguisher, is that the reason? 16 Again, the second or third paragraph 17 states that the standard does not apply to fixed 18 fire suppression systems, in so many words. 19 Assessing the various materials, evidence Q. 20 and data that you reviewed, did you take into 21 account their sources? 22 Α. The sources of who? Mr. Taranto? 23 0. No. The sources -- so you reviewed a 24 number of -- you reviewed a lot of materials here; 25 testimony, reports, manuals, standards.

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2	assessing that data, did you take into account the
3	source of that data?
4	MR. KIRKPATRICK: Objection to form.
5	A. I don't understand your question. Could
6	you clarify what you're asking?
7	Q. Let me be more specific. In reviewing
8	the deposition testimony of a fact witness, did you
9	provide different weight to that testimony depending
10	upon who the witness was?
11	A. No.
12	Q. Did you apply different weight to the
13	opinions that you were reviewing of Mr. Taranto
14	based upon his role in this case?
15	MR. KIRKPATRICK: Objection to form.
16	A. Can you repeat that?
17	Q. I'm going to restate it. Let me do it
18	this way.
19	A. Please.
20	Q. Did you assess the opinions of
21	Mr. Taranto any differently than other expert
22	witnesses based upon his role in the case?
23	MR. KIRKPATRICK: Objection to form with
24	respect to role in the case.
25	Q. In that he was hired by the plaintiff?

Page 36 1 K. Juliano 2 Α. No. 3 Q. In reviewing the -- in reviewing the 4 testimony of various fact witnesses that you listed, 5 did you assess any credibility of those witnesses as you were analyzing that testimony? 6 7 MR. KIRKPATRICK: Objection to form. 8 Α. The one thing that jumped out was Mr. Taranto with his continued reference to NFPA 10. 9 10 So to me that, for lack of a better word, ruined his 11 credibility. 12 Obviously we just talked about it. Q. 13 had a number of certifications and renewal 14 certifications with the Pyro-Chem system over the 15 In doing your review in this case did you 16 ever substitute that knowledge or experience for 17 information about the training process that was 18 received to by the Tyco witnesses? 19 Α. No. 20 I'm going to go straight MS. FAPPIANO: 21 down to -- let me offer you this right now, 22 because we've been doing this for about an 23 Are you okay to continue or do you want 24 to take a five-minute break because this would

be a good time?

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Page 37 1 K. Juliano 2 THE WITNESS: I'm okay. 3 MS. FAPPIANO: Liz, are you okay? 4 COURT REPORTER: Yes, I am. Thank you. 5 MS. FAPPIANO: Then we'll keep going. Anybody else? Sorry, I didn't mean to exclude. 6 7 If anybody else needs a break, just let me know. 8 9 I'm going to go down to VI on your report 10 which is page 8 of the report. I don't have the PDF 11 open, so if you need that key reference, just let me 12 know. 13 Α. Okay. I'm there. 14 And section VI is titled application to 0. 15 Taranto report, correct? 16 Α. Yes. 17 Q. Was the main purpose of your review and 18 report to rebut the opinions of Mr. Taranto? 19 Both to rebut his opinions and to offer Α. 20 mine. 21 I'm just going to go through some of 22 those opinions now. At the bottom of page 8 you 23 state, it is a, quote, basic premise of the 24 industry, end quote, that only individuals and 25 companies certified to work on a particular system

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may work on that system.

I want to start with the language basic premise of the industry. What is the foundation for that statement?

A. So I have been through, I believe, five or six different manufacturer trainings and every one of those talks about if you are to work on another system without having the certification, you are putting yourself out to liability. The manufacturer will not stand behind it if you are not certified. If you cannot access the correct parts to each manufacturer, if you do not have direct access to bulletins, recalls, product changes, things of that nature, you are opening yourself up for liability.

So in my opinion, whether you're a larger company like mine or a small company that may only have one manufacturer, you know this. You know that if you are a Protex distributor and you want to touch a Kidde system or Pyro-Chem system, you are taking on that risk on your own. Again, you do not have access to manufacturer parts and, more importantly, bulletins, recalls and things of that nature.

Page 39 1 K. Juliano 2 So is it fair to say that the source of Q. 3 that understanding within the city is through the 4 various certification trainings that are offered by 5 the manufacturers; is that fair? 6 Α. Yes. 7 0. And you also say individuals in companies who are certified to work on a particular system may 8 9 work on that system. 10 So are you talking about in this case the 11 Kitchen Knight system specifically? 12 Α. Yes. 13 0. At the time of this accident were the 14 plaintiff and Mr. Foust working on this system when 15 the accident actually occurred? 16 I believe they were working on a test 17 tank, so yes. 18 Ο. Do you consider the test tank to be part 19 of the Kitchen Knight II system? 20 I consider it to be part of the Α. Yes. 21 product line for Kitchen Knight --22 Q. That's a different question. What do you 23 mean by product line? 24 So to become an authorized distributor, Α. 25 Pyro-Chem is a good example. They have the Kitchen

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Knight II wet system which is one product line.

They have fire extinguishers which is another product line. They had dry chemical systems. They have clean agent systems. These are each different product lines. Once you're an authorized distributor, you have access to that product line only.

So any product that would apply in this case to a Kitchen Knight fire system, you would have access to all of the data, the bulletins and things of that nature.

- Q. How do you distinguish a product line then from a system just for purposes of your testimony?
- A. I believe two ways. All the manufacturers have websites that will list -- that you would log on to as a distributor and it will list all of the product lines and the parts that you have access to. I also believe the manuals would have a list of all the parts to the system in the manual, the part numbers.
- Q. So let me ask you specifically then in this case: Did the manual for the Kitchen Knight II system have a parts list?

Page 41 1 K. Juliano 2 Α. I believe it had, yes. 3 That was part of the manual itself or it Q. 4 was a separate document? 5 Α. You know, I don't have that in front of 6 me to verify. 7 Is there any information in the manual 0. about the test tank? 8 9 Α. In the manual, I believe it does list the 10 test tank and during your training with the 11 manufacturer, a rep will review the manual top to 12 bottom and anything that the end user or the company 13 is not that familiar with, you have access to ask 14 questions on. And you also have that 800 number to 15 ask questions in the future. They cannot cover 16 everything, obviously. Each of the manufacturers' 17 reps, they do have a local rep and they do have a technical 800 service number. 18 19 You just testified that the test tank is Q. 20 listed in a parts list that may or may not be part 21 of the manual itself. Accepting that it is a part 22 of the manual, is that what you mean by the test 23 tank is included in the manual? 24 Α. Well, keep in mind the test tank is

exactly the same as an agent tank minus the chemical

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Page 42 1 K. Juliano 2 inside the tube. So any distributor who's gone 3 through the training would know that. That's basic. 4 0. How would they know that? 5 Α. The tanks itself are identical. The only difference, I believe, is either the top or bottom 6 7 is painted green and they have the same DOT 8 markings. 9 Ο. Do the trainers in the training, 10 specifically the ones that you have attended, cover 11 that in the training? 12 Α. I don't recall. I'm not sure. The trainings go on for eight hours. 13 14 Is there anything in the manual that says 0. 15 treat this agent tank the same as you would a test 16 tank or vice versa? 17 Α. No. 18 Are there any instructions in the manual Q. 19 about how to fill either the agent tank or the test 20 tank? 21 There is a list. Α. Yes. 22 Q. There is a list? 23 I don't have it in front of me. Α. 24 It mentions about the psi and the rebuilt 25 I believe it's 10 kits and things of that nature.

Page 43 1 K. Juliano 2 or 11 steps. 3 Q. It actually lists 10 or 11 steps for 4 transferring procedure? 5 Α. For recharging the system. I don't have it in front of me to quote word for word. 6 7 Are you aware of what the test tank was 8 intended to be used for the day of the accident had 9 the explosion not occurred? 10 Α. I believe it was to be used for a pipe 11 integrity test during an inspection. 12 And Mr. Scott was going to be doing that Q. 13 testing? Were you aware of that? 14 Α. I believe I did read that, yes. 15 Q. And he was to be meeting a fire inspector 16 to do that testing at a local deli. Do you recall 17 that testimony? 18 Α. Vaquely. If that is the case, I would 19 assume then that would be for a new system install. 20 I don't see why an inspector, fire inspector, would 21 need a company like ours for inspection. I'm not 22 clear what the reasoning was then. 23 Have you ever seen a situation where a 0. 24 fire inspector sets up an inspection and the balloon 25 testing is done on the same day?

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A. Typically that happens with an authority having jurisdiction upon completion of a new installation. That is called an acceptance test. And that is when you do the pipe integrity test or the balloon test is another word for it. And the local fire marshal or AHJ would witness that. I have never in my 25 years seen an AHJ go out on a routine semi-annual inspection to witness it. I don't see why that would happen. It is required at least annually, so that is extremely routine.

(Court reporter requested clarification.)

- A. AHJ. It stands for authority having jurisdiction.
- Q. Mr. Scott wasn't intending to sell this test tank to anyone, correct?
 - A. To the best of my knowledge.
- Q. Or to distribute it to or leave it with the customer that he was going to meet or the fire inspector?
 - A. I would assume that.
- Q. We've used both terms, balloon testing and pipe integrity testing. That's the specific purpose of this test tank; is that correct?
 - A. Yes.

Page 45 1 K. Juliano 2 Back to the bottom of page 8 of the Q. 3 report, you state, "It appears Oprandy's failed to follow the rules." Is that a reference to some rule 4 5 that only certified dealers may do balloon testing or pipe integrity testing of a system? 6 7 Α. If you're using a manufacturer's part, you should be a manufacture distributor. And the 8 9 technician who is using it should be certified. 10 0. Where is that rule? What rule are you 11 talking about? 12 Α. Each of the manufacturers will mention 13 that in their manual. 14 Is that mentioned in the Pyro-Chem 0. 15 manual? 16 Α. I believe it does warn against 17 nonauthorized users using the system, yes. I think 18 it's mentioned a couple of times. 19 For balloon testing or pipe integrity Q. 20 testing is my question. 21 Α. For the system in general. 22 Q. But not specified for pipe integrity 23 testing or balloon testing; is that correct? 24 Α. Not specified, no. 25 You did indicate that some of the 0.

Page 46 1 K. Juliano 2 testimony that you read in preparation of your 3 report was from two of the Tyco witnesses, Adam 4 Menor and Curtis Harding; is that accurate? 5 Α. Yes. Are you aware that there is testimony 6 Ο. 7 that Tyco did not keep track of where their systems were sold? 8 9 Α. I believe I read that. 10 0. Are you aware of the testimony that Tyco 11 did not require there to be proof of certification 12 for a Kitchen Knight system to be purchased? 13 Α. No, I did not see that. 14 And that they did not require proof of 0. 15 that certification for an individual to buy a test 16 tank? 17 MR. KIRKPATRICK: Objection to form. 18 Misstates testimony. 19 You're breaking up again. Α. 20 I need an answer to that question. 0. 21 you hear the question? 22 Α. Can you ask it again, please? 23 0. I'm going to restate it. Are you aware 24 of there being any requirement by Tyco that proof of 25 certification be shown for an individual or a

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company to buy a test tank?

3 4

Α. I am aware that you need to be an authorized distributor to buy a majority of the

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parts, to the best of my knowledge.

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Are you aware of there being any requirement

I'm asking specifically about the test

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that a certification be obtained or shown or proven

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in some way before that can be purchased?

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MR. KIRKPATRICK: Objection.

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Just that you need to be an authorized Α. distributor to provide parts. So there are ways to

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obtain parts, other ways obviously.

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(Court reporter requested clarification.)

During trainings that is one of the first

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Q. The last sentence of page 8, we are warned repeatedly that this is the case. I think

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that's referring to this whole conversation right

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now about being a certified distributor. What is

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your basis for we are warned repeatedly?

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things -- not just for Pyro-Chem, for all of the

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distributors I've been involved with -- all of the

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manufacturers, I should say, I've been involved

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with. You are warned do not install products that

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you are not licensed for or certified for.

Α.

Page 48 1 K. Juliano 2 warning typically is that the manufacturer will not 3 stand behind it if you are not an authorized distributor. 4 5 What do you mean by manufacturer will not stand behind it? 6 7 Α. So if you were a Pyro-Chem distributor and you used parts from a different -- from a Kidde 8 9 system or a Range Guard, you could void UL listings 10 and the manufacturer will quickly realize it was not 11 installed as per their manual and they may not stand 12 behind it. 13 0. And is that specific to the test tank 14 that they will not stand behind the use of the test 15 tank? 16 I'm assuming a test tank would be like an 17 agent, an agent tank, a pulsation or any other part. 18 That's how I interpret it. 19 What's the basis for that assumption and Q. 20 that interpretation? 21 Α. You're breaking up again. 22 0. What's the basis for that assumption and 23 that interpretation? 24 Each of the manuals and each of the Α.

training that is repeatedly stated.

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Page 49 1 K. Juliano 2 Q. I'm going to turn your attention to 3 appendix C and you title that "select materials 4 considered." And the first page after the title 5 page of appendix C which is page 18 of the PDF, there's a document at the top it says "Pyro-Chem." 6 7 Do you see that? 8 Α. Yes. 9 And if I'm understanding your report, Q. 10 this is the manual cover page for the Kitchen Knight 11 II system; is that correct? 12 Α. Yes. 13 0. Do you know if based upon your review of 14 all the materials and the evidence in this case if 15 someone, a company, an individual, were to buy a 16 test tank separately, would this manual be provided 17 with it? 18 Α. No. 19 So if hypothetically I were to purchase 20 the test tank, how would I then see this language in 21 the manual for the Kitchen Knight system? 22 MR. KIRKPATRICK: Objection to form. 23 That goes back to -- that goes back to Α. 24 what we are trained by all the manufacturers. You 25 should only be working on systems that you are

Page 50 1 K. Juliano 2 certified for. So if you bought that and you were 3 not a distributor, you should not be working on it. 4 0. This manual and I'm looking at the cover 5 page that's at the appendix C, it says it's, quote, provided in electronic format only to individuals 6 7 who hold current product training certification; is that correct? 8 9 Α. Yes. So if you don't have a certification, you 10 0. 11 don't get the manual; is that a fair interpretation 12 of that statement? 13 Α. Yes. 14 Where on this page does it talk about who 0. 15 should or should not be using a test tank? 16 MR. KIRKPATRICK: Objection to form. 17 Α. I don't see it. Or where does it talk about who should or 18 Ο. 19 should not be maintaining or servicing the Kitchen 20 Knight system on this page? 21 It does not talk about that on that page. Α. 22 Q. But you included this page as an 23 attachment to your report, correct? 24 Α. Correct. 25 Why did you then include this page and Q.

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2 not any other portions of the manual to your report?

- A. I certainly can supply the entire manual.
- Q. Is there something specific in the manual that would discuss then who should or should not be using the test tank?
- A. Test tank or any other materials from Pyro-Chem. It does not specify, again, a nozzle, a pulsation, a gas valve or test tank. It talks about products in general.
- Q. And you opted not to include that as an attachment here, correct?
 - A. Let me see. Correct.
- Q. What is shown in this Pyro-Chem cover page, it's really information about how one obtains a manual; is that correct?
- A. No. It talks about updated material which could be recall, a change in product, and in this case Pyro-Chem would be a perfect example. Ten years ago or so there was a major recall where the tanks were having an issue and required a service collar to be placed around the neck of the tank. It's referring to, in my opinion, things of that nature.
 - Q. So what you just referred to, that was a

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product recall? When was that?

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still ongoing. Some tanks were manufactured with an

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A. Not a recall. It was an addition. I would have to -- approximately ten years ago. As

issue to the neck of the tank so Pyro-Chem came out

with a collar that -- for each system. It was sent to the distributor to place around the neck to

prevent injury, I guess, for lack of a better word.

I can supply that document very easily.

- Q. So if I'm doing the math correctly, we're talking around 2010; is that fair, that this happened?
- A. It was an ongoing issue. So I don't want to lock into an exact date.
- Q. How were the end users of those -- I believe you said they were tanks. How were they notified of this issue?
- A. They were notified at the next inspection. What we did as a distributor was give a list to Pyro-Chem of our upcoming customers. They would send out the collar in advance and we would install it during the next semiannual inspection.
- Q. What you're referring to, was that an agent tank or test tank or both?

Page 53 1 K. Juliano 2 Α. Agent tank. 3 Q. But it was not an issue with test tanks; is that correct? 4 5 Α. You know, I'm not sure. We don't utilize test tanks. 6 7 Do you have any knowledge or information 0. about whether it did involve an issue with a test 8 9 tank that you just described, a collar around the 10 top being required? 11 Α. I don't know offhand. I certainly could 12 find out. 13 0. Do you have any information as you sit 14 here today right now about how users of a tested 15 tank would have been notified about that issue? 16 Some awareness. Notified through the 17 manufacturer direct for any recall or changes. So 18 they notify the distributor. 19 The manufacturer's only notification then Q. 20 went to the distributors; is that fair to say? 21 Fair to say. Again, I'm not a Pyro-Chem Α. 22 or Tyco or Ansul --23 There was no effort, though, from what 0. 24 you are aware of, to notify the end users of the 25 various systems of the issue with these tanks?

Page 54 1 K. Juliano 2 Again, I would not know what the Α. 3 manufacturers do other than what they send to a 4 company like mine. 5 I'm back on page 9. You say, quote, when designing and manufacturing its products, Pyro-Chem 6 7 relies on its authorized --I'm sorry. Could you repeat that? 8 Α. 9 Ο. "When designing and manufacturing its 10 products, Pyro-Chem relies on its distributors to 11 use common sense and adhere to industry standards." 12 Did I read that correctly? 13 Α. Yes. 14 What industry standards are you talking 0. 15 about that there? 16 NFPA 17A, CGA with the cylinders, OSHA 17 and, of course, the Pyro-Chem or the manufacturer manual. 18 19 Are you considering the manual an Q. 20 industry standard then? 21 Α. Yeah. I would. 22 Q. What's your basis for considering that to 23 be an industry standard? 24 Α. Say that again. What is your basis for that conclusion, 25 Q.

Page 55 1 K. Juliano 2 that the manual is an industry standard? 3 Α. So where we come from in New York, we start with the New York State Fire Code. And then 4 5 that will reference NFPA, CGA, OSHA and the manufacturer I believe is listed in there as well. 6 7 NFPA 17A would list the same. 8 Q. That sentence that I just read, you refer 9 to the use of common sense. Are you saying here 10 that common sense was not employed? 11 Α. In the accident? 12 Q. Yes. 13 Α. Excuse me. Are you talking about the 14 accident? 15 Q. Yes. 16 I would say that common sense, the two 17 gentleman in the room recharging were not trained at all. 18 19 Q. That was not my question. 20 (Court reporter requested clarification.) 21 Α. Common sense through the business owner, 22 Mr. Scott, you need to train your employees on what 23 they're doing. 24 Q. Did you review what training was done? Yeah, I believe Mr. Scott called it the 25 Α.

Page 56 1 K. Juliano 2 buddy training. And to go further, I think he said 3 he used his own methods and not the methods of the 4 cascade system. He didn't like them or something of 5 that nature. And passed it along to his employees. Did you see the methods for the cascade 6 7 system that you just referenced to? 8 Α. No. Did you have those procedures in any way? 9 Ο. 10 Α. No. 11 Did you evaluate the procedures that were 0. 12 employed by Mr. Scott and, by extension, his 13 employees? 14 MR. KIRKPATRICK: Objection to form. 15 I've looked at it. He mentioned he had Α. 16 some manuals in his office that were not available 17 to the technicians. I don't believe there were 18 warning signs. I don't believe there were 19 step-by-step instructions in the recharge room, 20 things of that nature. 21 Did you see or review any information 22 that spoke to the training that Mr. Foust 23 specifically had before this accident? 24 Α. If I recall correctly, he reported that

he was not able to train because of children at home

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2	and relied on the buddy system, something of that
3	sort.
4	Q. Did you see that he did
5	A. I can't hear.
6	Q. Did you see that Mr. Foust actually had a
7	certification in the materials that you reviewed?
8	A. No, I did not.
9	Q. Did you review the deposition testimony
10	of either Mr. Slover or Mr. Hawkins?
11	A. I don't believe so.
12	Q. Did you review the testimony that
13	Mr. Hawkins provided about the procedures that were
14	utilized for transfilling and the training he
15	received in that regard?
16	A. No.
17	Q. Now you go on to say in your report that,
18	"The practices implemented by Mr. Foust and
19	Oprandy's are, quote, antithetical to every instinct
20	authorized distributors develop and are trained to
21	have." Dig into that a little bit.
22	First, do you have any training in human
23	factors analysis?
24	A. No.
25	Q. How about psychology?

Page 58 1 K. Juliano 2 Α. None. 3 Q. Do you have any certifications in human 4 factors analysis or psychology? 5 Α. No. Is there any basis in the evidence, 6 Ο. 7 literature or other sources you reviewed or relied upon in forming your opinions for what instinct 8 Mr. Foust should have had? 9 10 Α. That my comments were based on you are 11 trained by the manufacturers not to touch another 12 system that you are not certified for. Injuries can 13 happen. I believe what we talked about earlier, 14 about the service collar, the bulletin that was 15 issued said something to the effect, not following 16 this procedure could result in serious injury or 17 death is on the bulletin. 18 Q. So are you saying that that is all based 19 upon the bulletins and the manuals and the training 20 or that's instinct that he should have had? 21 is it? 22 I'm saying in the industry you should Α. 23 realize if you are not trained or certified on a 24 system, injuries can happen, you should not be 25 touching it.

Page 59 1 K. Juliano 2 So you should just know that is what Q. 3 you're saying? 4 Α. You should know that from being trained by the manufacturer of a fire system. 5 So is it training or is it instinct? 6 Ο. 7 Α. Instinct after going through a training. Do you have any information at all about 8 Q. 9 what Mr. Foust's employment background was with 10 Oprandy's before this accident occurred? 11 You know, I read the transcript, I think, 12 back in March. I don't believe he had any 13 experience in the field. Do you know that he had actually worked 14 0. 15 as a firefighter a long time before he went to work 16 for Oprandy's? 17 Α. Yeah, that would be no experience in fire 18 suppression. Totally different. 19 Do you know how many times he refilled a Q. 20 test tank or recharged a test tank before this 21 accident occurred? 22 Α. No. 23 Do you have any information about how 0. 24 many times he did that without incident? 25 Α. No.

Page 60 1 K. Juliano 2 So not knowing any of that information, Q. 3 you still have an opinion that his instincts were 4 wrong on this day; is that correct? 5 Α. Yes. And he should have had a different 6 Ο. 7 instinct all together on that day, correct? 8 Α. Based on the correct training, yes. 9 Ο. I may have asked this already, but you do 10 say in your report, authorized distributors would 11 know to properly train employees as required by the 12 manual and regulations. 13 My question is: Where in the manual are 14 there any recharging and transfilling procedures? 15 Α. They don't list that. There are many 16 different ways to refill, transfill a tank, many 17 different procedures. I would not expect a 18 manufacturer to teach us how to do that. 19 In the regulations are there transfilling Q. 20 or recharging procedures? 21 CGA, I believe -- from my standpoint, we 22 utilize a third-party company to train us on that. 23 My understanding is, you get into the CGA, you get

That is why we outsource a professional

into OSHA, from my point of view, I want to do it

right.

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Page 61 1 K. Juliano 2 third-party company to train us on that. 3 Do you not know what regulations discuss Q. 4 transfilling procedures? 5 Α. I don't have the books. Yeah, I'd be going by the fire code of New York State. 6 It would 7 be in there. You're sure? 8 Ο. 9 It would point me in the right direction. 10 I didn't research that for this. 11 You didn't research it but you are 12 confident in saying that authorized distributors 13 would know to properly train their employees as 14 required by manual and regulations; is that correct? 15 Α. Yeah. Keep in mind all the manufacturers 16 in the training, they offer the 800 technical 17 service number. If there's any questions, they 18 would be able to help you out with things of that 19 nature easily. 20 I actually -- go ahead. I didn't mean to 0. 21 interrupt you. 22 Where is that 800 number listed? 23 Α. Either in the manual or when you are a 24 certified distributor, the manufacturer will offer 25 that number to you. And so the employer, in my

Page 62 1 K. Juliano 2 case, I would pass that number out to my 3 technicians. But typically during the training, the 4 trainer will, in that exhibit we have from 5 Pyro-Chem, that was a perfect example. I got that manual from one of my technicians and he wrote that 6 7 down right off the bat. Again, most of the training I've been through offer their own number, and then 8 9 they make sure that you have the 800 number. It's 10 easily accessible. 11 To be clear, this Pyro-Chem manual in 12 appendix C, the cover page that we've been talking 13 about, is something that was in your own possession 14 or your company's profession, correct? 15 Α. Correct. 16 And the handwriting that's on that 0. 17 document, whose handwriting is that? 18 Α. His name is Nathan Truss, T-R-U-S-S. 19 And that's an employee of your company, Q. 20 correct? 21 Α. Correct. 22 Q. And he wrote that number onto that cover page, correct? 23 24 Α. Correct. 25 Q. Did you see him do that?

Page 63 1 K. Juliano 2 Α. No. 3 Q. Do you know when he did that? 4 In my research, I know there are Α. 5 different versions of the manual, so I asked him for a part of the manual. He did that. I didn't talk 6 7 about it other than that. I have no idea. I'm 8 assuming he did it at training. 9 Ο. Do you know if that 800 number or a 10 different 800 number for technical services is 11 listed preprinted anywhere in the manual? 12 Α. Each manufacturer is different. I know a 13 lot of them have it. I'm not sure on this manual. 14 I'd have to look. 15 Ο. But in the manual that you reviewed for 16 this case, did you see that anywhere? 17 I did not look for it so I have no idea Α. if it is or not. 18 19 Was that number printed on the agent Q. 20 tanks that you looked at in your shop when you were 21 reviewing this case and preparing your report? 22 Α. I don't recall. 23 Did you see an 800 number -- let me 24 strike that. 25 Did you review any photographs of any of

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2	the component parts that were involved in this
3	accident?
4	A. Yes, I looked at the OSHA pictures.
5	Q. In any of those photographs, did you see
6	an 800 number listed on the test tank?
7	A. I don't recall.
8	MS. FAPPIANO: Why don't we take a
9	five-minute break?
10	(A recess was taken from 11:42 a.m. to
11	11:47 a.m.)
12	Q. You say in your report that Oprandy's
13	should have made manufacturer manuals available; is
14	that correct?
15	A. Yes.
16	Q. And you did read the deposition testimony
17	of Patty Scott, correct?
18	A. Correct.
19	Q. But you didn't read the testimony from
20	Mr. Slover or Mr. Hawkins; is that right?
21	A. I don't believe so.
22	Q. And are you aware from the testimony that
23	you did review that manuals were kept in a file
24	cabinet in the office of Oprandy's?
25	A. Yes.

Page 65 1 K. Juliano 2 And that the employees did have access to Q. 3 that cabinet? I don't recall that. 4 Α. 5 Ο. You talk about -- I'm sorry, I don't have the direct quote here. You talk about posting of 6 7 warnings and instructions. What warnings and instructions are you referring to? 8 9 Α. For my shop we have for each tank or 10 cylinder that we touch, we have both written 11 instructions and photographs of how to service the 12 Warnings, basic warnings, danger warnings, 13 more or less reminder be careful, the job you're 14 doing, it could cause injury. 15 Let me break it down then. The warnings 16 that you just referenced, who prepared those? 17 For my shop? Α. 18 Ο. Yes. 19 So I had joined the company one year in Α. 20 2008 and we already had the warning signs there. 21 Are those general warning signs or 22 specific to equipment or component parts that your 23 employees --24 Α. General. General. 25 Any warnings specific to equipment or Q.

Page 66 1 K. Juliano 2 other component parts that your employees are 3 utilizing, are there warnings that are posted for those? 4 5 Α. So those warnings are all in the manual and code books that we have inside that room. 6 7 So you rely then on the manuals for the 8 warnings for your employees on specific equipment 9 and its component parts; is that fair to say? 10 Α. Manuals and code books. 11 When you say code books, you are 0. 12 referring to New York State --13 Α. CGA, New York State Fire Code, things of 14 that nature. 15 Q. OSHA, things like that? 16 Α. Yes. 17 0. And you make those available to your employees? 18 19 Α. Every cylinder they touch there is a code 20 book inside that room, inside the recharge room. 21 So it's inside the same room? 22 Α. Correct. Yes. Others would have access 23 to them, too. For example, John, the operations 24 quy, he has a set of books in his office as well. 25 And that practice of keeping those code Q.

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books and manuals in the room, is that a practice
that you adopted due to some sort of standard or
regulation that requires that?

- A. I know that is reviewed with our third-party company. They come out, like I said, every five years, they spend that day with us. Part of that day is inside the recharge room and pointing out things like that would be a perfect example.
- Q. What third-party company are you referring to again? I'm sorry.
 - A. Steigerwalt.
- Q. And that's the manufacturer certification courses, that's a separate thing that your company does for what purpose?
 - A. Can you repeat that?
- Q. So that third-party company that comes in, what's the purpose of their coming there?
- A. That is to insure -- we realize the dangers of recharging and touching cylinders. We were going above and beyond. It helps us keep up-to-date. We're fire suppression people. Us keeping up with the CGA, with OSHA requirements, we rely on this company to do that for us.
 - Q. Is there a requirement that you have that

Page 68 1 K. Juliano 2 type of training or consulting service for your 3 company under a regulation or a standard? 4 Α. You know, I would have to check with John 5 on that, my operations guy. I don't know myself. And the second part of what we began to 6 7 discuss was instructions for operation of the various equipment. In your company who prepares 8 9 those instructions? 10 Α. John Bielecki oversees it. I believe he 11 has prepared the majority of them. 12 He prepares them himself or he obtains Q. 13 them from a manufacturer or a combination? 14 I would have to check with him. I don't Α. 15 know. 16 You don't know. Do you know if there's a 17 standard that speaks to who should be preparing the 18 instructions for the equipment that your employees 19 are operating? 20 In regards to refilling and transfilling Α. 21 tanks? 22 I'll adopt that, yes. 23 No, I would have to check with John on Α. 24 that. I don't know myself. I'm not an expert on 25 that part.

Page 69 1 K. Juliano 2 Q. In the photographs that you reviewed from 3 the OSHA report of the test tank, did it have any 4 warnings on it? 5 Α. The test tank, I don't believe so. Did it have any instructions on it? 6 Q. 7 Α. It had a DOT marking on it. 8 Q. Are you considering that to be an 9 instruction? 10 Α. I would say the 225 marking on it would 11 clearly indicate that the psi is 225. 12 Does it indicate anything besides the 13 fact that -- I may be saying this slightly 14 differently than you, but that the input pressure 15 was 225 psi? 16 Α. 17 Q. Now you say that -- in your report again, 18 that a calibrated pressure relief valve should have 19 been used; is that correct? 20 Α. Yes. 21 And you would agree that the use of such 22 a valve would have helped prevent this accident; is 23 that correct? 24 That I discussed with John Bielecki and Α. yes, based off of that, I agree. 25

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2	Q. Is there any standard I'm sorry.
3	A. Go ahead.
4	Q. Is there any standard or regulation that
5	requires the use of that type of valve?
6	A. I don't know.
7	Q. In the materials that you did review
8	including the manual for the system, for this
9	specific system, not one that you have in your
10	company, which refers to the agent tank, does that
11	manual require the use of a pressure relief valve?
12	A. Are you asking Pyro-Chem or from the
13	Poseidon cascade system?
L 4	Q. I'm asking about the Pyro-Chem manual.
15	A. No, it does not discuss how to refill an
16	agent or a test agent tank.
17	Q. Are there any warnings in that Pyro-Chem
18	manual or on the agent tank that a pressure relief
19	valve should be used?
20	A. I don't know.
21	Q. You also say that a calibrated and
22	properly engaged regulator and a safety cage should
23	have been used. I'm going to just break that down
24	now.
25	What is the basis for the statement that

Page 71 1 K. Juliano 2 there was no calibrated regulator being used on the 3 day of the accident? I believe that was in the deposition or 4 5 the report. I don't have it in front of me. 6 don't know off the top of my head. 7 You didn't inspect it yourself, correct? Q. 8 Α. No. Are you aware that there is no evidence 9 Q. 10 that the regulator was not properly calibrated that 11 day? 12 Α. I'm not aware. 13 Q. When you say a safety cage, what are you 14 referring to? 15 Α. A four-sided cage which a cylinder would 16 be placed into with the door closed. In case of a 17 rupture, it would somewhat limit damage or injury. 18 Ο. Have you seen those types of cages in 19 this context? 20 Α. Yes, I have one in my shop. 21 Ο. What manufacturer is the one in your 22 shop? 23 I have no idea. Α. 24 Let me back up a little bit. Are you Q. familiar with the Poseidon cascade system? 25

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1		K. Juliano
2	A. N	o.
3	Q. H	ave you ever operated one?
4	A. N	o.
5	Q. D	o you have any idea or knowledge or
6	experience a	bout what types of models of the
7	Poseidon cas	cade system were on the market prior to
8	2016?	
9	M	R. KIRKPATRICK: Objection to form.
10	Asked a	nd answered.
11	A. A	re you waiting on me?
12	Q. Y	es. You can answer the question.
13	A. P	lease repeat it.
L 4	Q. I	will. Do you have any knowledge about
15	what models	of the Poseidon cascade system were on
16	the market p	rior to February of 2016?
17	A. N	o.
18	Q. T	he type of safety cage that you just
19	described fr	om your review of the file, did the
20	Poseidon cas	cade system have such a system on it?
21	A. I	don't recall.
22	Q. Y	ou did earlier say that you did read the
23	deposition t	estimony of Patty Scott, correct?
24	A. Y	es.
25	Q. D	id you review the photographs that were

Page 73 1 K. Juliano 2 marked as exhibits during her deposition which 3 showed the Poseidon cascade system? 4 Α. Yes. I reviewed the items early March. 5 I can't picture it top of my head. Are you aware that those photographs show 6 7 and she testified that there were these steel cylinders that were attached to the front of the 8 9 compressor that the bottles could be placed inside 10 of when they were being built? 11 Α. I don't recall. 12 You state in your report -- I don't know Q. 13 if you said Mr. Foust or somebody filling the 14 cylinder, that that person should know not to set 15 the regulator to fully open, correct? 16 I believe so, yes. 17 0. Is your statement that that's what was 18 actually done here, that the regulator was set to 19 fully open? 20 Α. No. I'm saying -- we stated if it was, 21 it should not be fully open after review with 22 Mr. Bielecki from my office. What happened in this 23 case, I have no idea. 24 Q. You're not saying that Mr. Foust did that 25 or he did that intentionally as part of his

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2	training, are you?
3	A. No. I don't know.
4	Q. Or that his instinct or instincts or his
5	experience would have led him to believe that that
6	would have been the best practice to set it at fully
7	open? Are you saying that?
8	A. All I know is, he received the buddy
9	training from Mr. Scott.
10	Q. To be clear, Mr. Foust did not actually
11	testify in this case; are you aware of that?
12	A. No. Are you talking about his
13	deposition?
14	Q. Are you aware that Mr. Foust is now
15	deceased?
16	A. Yes.
17	Q. And he did not testify in this case?
18	A. I'm sorry. Was it the OSHA statements he
19	made?
20	Q. I just want to
21	A. Yes. Yes.
22	Q. I'm not trying to catch you. I just want
23	to be clear what the source of your information is.
24	And you did read the OSHA report, right?
25	A. Yes.

Page 75 1 K. Juliano 2 Q. Are you aware from reading that report 3 that Mr. Foust advised OSHA at what level he set the 4 output pressure? 5 Α. Again, I read that report back in March. I don't recall. 6 7 So do you remember that he actually told 0. the OSHA investigators that he believed he was 8 9 setting the output pressure at 450 psi? 10 Α. Yes. I don't recall reading that 11 totally. 12 That's not fully open, right? Q. 13 Α. I am not an expert on the cascade system 14 or Poseidon system, so I can't answer that. 15 Q. On page 9, I'm looking at the second full 16 paragraph now, you go on to discuss the warnings on 17 your cylinder and it is your opinion that they were 18 clear, concise and consistent. What exact warnings 19 are you talking about there? 20 I'm just going to read the paragraph if Α. 21 that's okay. 22 0. Yeah. Take your time. No problem. 23 So in that paragraph that I'm talking Α. 24 about the technician unfamiliar with the product 25 he's using, if he was trained properly, would have

Page 76 1 K. Juliano 2 had access to the 800 number to call the 3 manufacturer to discuss what he was working on. 4 So my question is specifically about more 0. 5 the second sentence of that paragraph, "The warnings here are clear, concise and consistent with industry 6 7 standards." Did I read that correctly? 8 Industry standards, you would not 9 Α. 10 work on a system that you are not certified for. 11 I hear what you're saying there, but my 12 When you say the warnings here, what question is: 13 is your reference to? What are you referring to? 14 The warnings. He's working on that Α. 15 Pyro-Chem tank that is marked with 225 psi that was 16 not functioning. In my opinion, he should have 17 stopped, called for help, Pyro-Chem, Mr. Scott. He should not have continued. 18 19 Is the warning that you're referring to Q. 20 then the 225 psi marking? Is that what you mean in 21 that sentence? 22 Α. In addition to working on a Pyro-Chem 23 tank. 24 But working on a tank is not a warning; Q.

is that fair?

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Page 77 1 K. Juliano 2 I wouldn't say that. Α. You are 3 trained in -- in all the training you go through, if 4 you are designing the system, installing it, 5 refilling it, we are here for you, we have an 800 number, call us. That is the whole basis for the 6 7 training. Not just Pyro-Chem. This is every manufacturer that I've been involved with. 8 9 Ο. So you're saying that the warning that 10 you're also incorporating in this sentence -- in 11 this sentence is the offer that a manufacturer can 12 be contacted in the event of a problem? 13 what you're saying? 14 I'm not sure --Α. 15 MR. KIRKPATRICK: Objection to form. 16 I'm not sure if that's the correct word. Α. 17 That is one of the advantages of being a 18 distributor. Offer is a poor choice of words. 19 You're not talking about any specific 0. 20 thing that's written on the test tank, am I correct, 21 other than the 225 psi marking? 22 Α. The 225, the DOT markings. 23 Ο. And that refers to the input pressure, 24 correct? 25 I believe so, yes. Α.

Page 78 1 K. Juliano 2 Q. And is there any evidence you reviewed 3 that would lead you to believe that Mr. Foust did 4 not understand that the input pressure was 225 psi? 5 Α. I don't know. I'm not sure what he was thinking. 6 7 Actually, on page 10, you talk about in 0. 8 the first paragraph, quote, it does not appear as 9 though there was any confusion as to the target psi 10 of the cylinder. 11 Is that what you wrote there? 12 Α. On page 10? 13 0. Yeah. 14 I see it right there. Α. One sec. Correct. 15 Q. Did Mr. Foust or any other witness, 16 namely the plaintiff, offer any testimony that 17 Mr. Foust was unclear about the meaning of the 18 225 psi marking? 19 I don't recall. Α. 20 What Mr. Taranto talks about and the 0. 21 issue that he discussed is not the 225 psi marking 22 on the cylinder relating to input pressure, but all 23 of the other information that we see on an agent 24 tank not being included on a test tank; is that 25 right? Is that what Mr. Taranto was really talking

Page 79 1 K. Juliano 2 about in his report? 3 Α. Can you give an example? 4 So I'm just trying to cut a corner in our 0. 5 conversation. Mr. Taranto talks about in his report that there was a lot of other information on the 6 7 label of the agent tank that does not appear on the test tank; is that a fair statement of what he talks 8 9 about? 10 Α. Yeah. Yeah. 11 And you talk about the fact in your 0. 12 report, you talk about the fact that Mr. Taranto 13 suggests that the same information should be 14 included on both the agent tank and the test tank, 15 right? 16 Α. Yes. 17 You go on to state in your report, 18 "Manufacturers often provide labels even though they 19 are not required to do so for the benefit of the 20 less knowledgeable end user who is responsible for 21 certain aspects of" -- might have typed this 22 wrong -- "of maintaining the system including 23 monthly inspection." Is that what you wrote? 24 Α. Yes. 25 Q. So are you saying that some instructions

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are not required but they're put there anyway by some manufacturers?

- A. No. Any tank that is left with an end user is labeled. It's labeled -- that's one example, the owner or whoever is in charge of the building is required to do monthly inspections.

 It's things to make sure the tank is not blocked, the gauge is readable, things of that nature. But the other reason they would be labeled is for a first responder in case of a fire. It could be for an insurance carrier wanting to see the type of system. A test tank would never be left with an end user, so there would be no reason to label it with that information there.
- Q. Now you did give some examples which you included in appendix C. Those are from other manufacturers like Range Guard and Kidde; is that right?
 - A. Yes.
- Q. But you didn't provide any from Pyro-Chem or Tyco in that appendix; is that correct?
 - A. Correct.
- Q. Is that because they don't provide those instructions?

Page 81 1 K. Juliano 2 Α. I don't believe so. 3 Q. From your --4 Α. You're breaking up on me. 5 Q. From your review of all of the evidence and your experience and your training, do you have 6 7 any basis for why Tyco does not include those instructions but the other manufacturers do? 8 9 Α. I have no idea what Tyco does or does not 10 do. 11 I think you might have just talked about 0. 12 this, but you say in your report because the test 13 cylinder is not left with the end user it makes sense that the manufacturer did not include warnings 14 15 on the test cylinder; is that accurate? 16 Α. Yes. 17 Q. So who are you presuming to be the end user in that statement? 18 19 The end user would be the customer who Α. 20 would keep the tank or cylinder on site. 21 I think I covered this next section of 22 questions so I don't want to be duplicative. Give 23 I'm not going to go back through these me a moment. 24 questions but I just want to create some context 25 here.

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You talk about in your report that authorized distributors would know that the warnings on agent cylinder nameplate equally apply to the test cylinder. And I've already asked you questions about that.

Then you go on to say that is all, quote, besides the point because anyone handling the test tank would know that overfilling would lead to rupture and serious injury. Is that an accurate reading of your opinion?

- A. Yes.
- Q. Do you have any reason to believe that Mr. Foust did not know that or he overfilled that purposely because that is what he was trained to do?
 - A. No, I have no idea.
- Q. In fact, based upon the testimony of the plaintiff, the two men who were in that room both believed that the test tank hadn't taken on any air at all; is that correct?
 - A. I read their OSHA report back in March.
- Q. Did you review Mr. Buono's deposition testimony before coming to the deposition?
 - A. Yeah, but not recently.
 - Q. So I'm moving to the top of page 10 now.

Page 83 1 K. Juliano 2 And I'm right at the top of the first sentence, 3 "Mr. Taranto is incorrect in his assertion that the 4 Kitchen Knight manual is specific to the agent 5 cylinder in discussing refilling procedures." Where in the manual does it discuss 6 7 refilling procedures at all? 8 Α. You know, I don't have the manual in front of me. I wish I did. I don't know off the 9 10 top of my head. 11 (Technical difficulty.) 12 Α. I lost Tara. Can you hear me? 13 MR. KIRKPATRICK: I can hear you. 14 don't we take a break and give her a chance to 15 get back on. 16 MS. FAPPIANO: I have no idea what just 17 happened. I just got totally kicked off. Ι 18 don't know if I had a pending question. 19 (Record read.) 20 In the last sentence from the first 0. 21 paragraph is where I'm going now. Do you agree that 22 one of the intended uses for the test tank was for 23 balloon testing? 24 Α. To me it would be more for an acceptance 25 test, balloon test, not for a routine maintenance.

Page 84 1 K. Juliano 2 But you do state here that the test Q. 3 cylinders and balloon cylinders are commonplace in 4 the industry? 5 Α. Oh, yeah. The pipe integrity test is required once a year on a commercial fire system. 6 7 Do you also agree that concise 0. communications to the end user is critical? 8 9 Α. Regarding? 10 0. I'm just reading what you're saying. So 11 maybe you can tell me --12 Α. Where are you? 13 0. Hold on. Let me see if I can find it. 14 You say in the first sentence of the second 15 paragraph, "Mr. Taranto is correct that from an 16 industry perspective concise communication to the 17 end user is critical." 18 Α. Right. The stamp I was given was the 225 19 marking on the tank. 20 You were saying that the one marking of 0. 21 the 225 psi is actually better than a longer 22 warning; is that correct? 23 Objection. MR. KIRKPATRICK: I object to 24 the form of the question. 25 What I'm saying the 225 marking on a Α.

Page 85 1 K. Juliano 2 cylinder that you are certified for is clear and 3 concise to me. That 225 stamp though is really for only 4 Ο. 5 one purpose to show the input pressure of the tank; 6 is that correct? 7 Α. I don't know. That is not my specialty. 8 Let me just get to where I read this so 0. I'm directing you. Do you also agree that the use 9 10 or reprint of industry standards in warnings is 11 superfluous? 12 Α. That's what I wrote. To me that is --13 it's commonplace, it's common knowledge. 14 And so also warnings on common sense are 0. 15 also superfluous? 16 Warnings of common sense? Α. 17 0. Yes. 18 To reproduce in the industry, yes. 19 I'm reading from my report. I apologize. sorry. 20 Q. Take your time. Yeah, what I'm getting is, anyone who is 21 Α. 22 certified to work on it, that is to me 23 counterproductive. You should know already. 24 Q. So is it fair to say then that those 25 types of superfluous -- those types of warnings are

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only superfluous in a scenario in which the people working on it are certified distributors?

- A. Those kind of warnings would be better for an end user, for a first responder like we talked about, an insurance carrier who would not know what that tank is.
- Q. You go on to discuss the need to provide training on transfilling. If I'm reading this correctly, you're saying that it's not the responsibility of the manufacturer of the test tank to offer those instructions on how to fill it; is that right?
- A. Yeah. In discussing this with Mr. Bielecki, there are obviously many different ways to refill or transfill a tank. Some are done with air, some are done with nitrogen. There are different types of systems like the cascade that Oprandy's used. It would be very difficult to cover all the different types of ways to do this.
- Q. This all comes from Mr. Bielecki; is that correct, you're are relying on what he told you?
 - A. On this part, yes.
- Q. Did you discuss with Mr. Bielecki who prepares transfilling procedures or who should?

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2	A. Who should prepare
3	Q. Preparing the transfilling procedures,
4	yes. Did you discuss that with him?
5	A. I don't recall.
6	Q. Did you discuss with him who does it in
7	your company?
8	A. Yes. Yes. I have three people trained
9	to do that.
10	Q. Creating their own procedures; is that
11	what you're saying?
12	A. To create their own procedures? I'm
13	sorry. Could you repeat the question?
14	Q. What I'm asking is: In your company, who
15	creates the transfilling procedures that are given
16	to your employees to do that type of work?
17	A. John Bielecki.
18	Q. He does them himself?
19	A. I'm not sure if it's himself or if he's
20	utilizing a third-party company or manuals.
21	Q. Or obtaining them from the manufacturer?
22	A. I'm not sure.
23	Q. Are you aware that one of Tyco's expert
24	witnesses in this case, Chason Coelho and to be
25	fair, I don't think you would have read his

Page 88 1 K. Juliano 2 deposition testimony yesterday yet, because I just 3 got it this morning, but I do believe it's discussed 4 in his report, he states that the transfilling 5 procedures should have come from the manufacturer of 6 the cascade system. 7 Do you agree with that opinion or can you 8 agree with that opinion? 9 Α. I don't know. That is not my expertise. 10 0. That's outside of your expertise 11 completely; is that correct? 12 Α. It is. Correct. 13 0. You go on to say that Tyco, quote, 14 repeatedly, like all manufacturers, reminds all 15 distributors to follow applicable industry standards 16 and regulations. 17 What's your basis for that statement that 18 they remind authorized distributors? 19 Α. That occurs during the manufacturer 20 training, oftentimes that is discussed. 21 Do you have any evidence or any basis to 22 conclude in this case that those reminders would 23 have been provided to an authorized distributor? 24 I don't think so but --Α. 25 MR. KIRKPATRICK: Objection to form.

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2	Sorry. Objection to form.
3	Q. You can answer that.
4	A. Can you ask that again?
5	MS. FAPPIANO: Can you just read the
6	question, Liz?
7	(Record read.)
8	A. Like I said, that is discussed during
9	training with all the manufacturers.
10	Q. But there's nothing specific to which you
11	are referring to right now?
12	A. No.
13	Q. I'm at page 10 towards the end of the
14	third paragraph. You say, "In light of this, it is
15	far from, quote-unquote, impossible for one to be
16	properly trained to fill Kitchen Knight cylinders;
17	indeed, it is required before handling the product."
18	What is your basis for the statement that
19	training is required before handling the product?
20	A. Training is basically to know what you
21	are doing and to prevent accidents like what
22	occurred here.
23	Q. What is the requirement that you are
24	referring to?
25	A. The requirement is only an authorized

Page 90 1 K. Juliano 2 distributor should be working on a system that 3 they're authorized for. 4 0. Is that the standard or regulation? 5 Α. That is from NFPA 17A, that would refer back to the manufacturer of manuals. 6 7 Does the manufacturer of manuals in this case indicate that that training is a requirement 8 9 for filling of test tanks? 10 Α. Can you repeat the question? 11 (Record read.) 12 Α. No. 13 0. Does Tyco have any process or procedure 14 in place to insure that such training occurs before 15 a test tank is sold or distributed to an individual 16 or a company? 17 Α. Please repeat that again. 18 (Record read.) 19 Other than during the training classes Α. 20 that is hit on hard about being authorized to work 21 and know what you're doing. 22 Q. Only within those classes; is that 23 correct? 24 Α. I wouldn't say that. The way it works in the industry with the manufacturers I represent is 25

Page 91 1 K. Juliano 2 you are assigned a technical or salesperson who calls on your territory. They will step out 3 4 periodically, once a quarter, once a month, and you 5 sit with them and you review the product line, issues you have, questions you have, things of that 6 7 nature. 8 Ο. So when you say they will come out, you 9 mean the salespeople will come out? 10 Α. Yeah, the rep. The rep that you are 11 assigned, yes. 12 Q. So the sales representative? 13 Α. I wouldn't say sales. They're technical 14 For sales and technical questions, too. 15 It's a relationship --16 I'm just trying to understand who you're 17 talking about. That's all. 18 Α. In this case Pyro-Chem has a rep who is 19 our territory rep. He will pop in and visit with us 20 periodically. And we can discuss things that we 21 want with him. 22 Q. Is that true for every Pyro-Chem customer 23 or does it depend upon the size of the company? 24 Α. Again, I don't make the rules.

would assume it is for all Pyro-Chem distributors

25

Page 92 1 K. Juliano 2 having access to the rep. 3 But that's an assumption, that's not Q. 4 based on anything specific; is that correct? 5 Α. Oh, I would have no idea of Tyco's rules for their personnel. 6 7 0. In the last -- that's okay. I have another question. 8 9 Α. Go ahead. 10 0. The last paragraph at page 10, you say, 11 quote, the manual tells an authorized distributor 12 all he or she needs to know to, quote, safely 13 design, install and reliably perform the maintenance 14 and recharge, end quote, of the Kitchen Knight 15 system in accordance with its design, installation 16 and manual. 17 So my first question is, you are quoting 18 something else there in that sentence there. 19 are you quoting? 20 I believe that quote is right out of a Α. 21 Pyro-Chem manual. 22 Q. So are you saying that the manual is 23 completely sufficient no matter who uses an agent 24 tank? 25 Α. No. What I'm saying is the training from

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K. Juliano

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a company like Pyro-Chem, they cannot cover every bit of top to bottom with the system. That is why they have a support staff that you should call and talk about any questions you have when it comes to installing, inspecting or servicing the system.

7

6

Q. Is the manual only sufficient for someone who's using a test tank?

9

10

8

A. No. The manual covers the core parts of the system. And Pyro-Chem, like I said, the reps, the technical services is there for any question.

11 12

Q. Again, this training is provided only to distributors, not to end users; is that correct?

13 14

A. Correct.

15

Q. And anyone can buy a test tank separately from the system itself; is that correct?

16 17

A. Repeat that.

18

19

Q. Anyone can go and buy a test tank separately from the system themselves, correct?

20

A. Oh, I don't know.

21 22

additional regulations that the -- are you saying that the language from regulations should not be included in the manuals; is that what you're saying

Are you saying that the inclusion of

2425

23

as well?

Ο.

Page 94 1 K. Juliano 2 Again, if you bring in CGA, DOT, OSHA Α. 3 into the manual, you would be looking at a pretty 4 long read. 5 So it's not necessary to put it in there, it's just -- instead you would be relying on the 6 7 user of the system to just go and find those regulations themselves; is that correct? 8 9 Α. No. Again, Pyro-Chem, any manufacturer would lead you in the right direction for any 10 11 questions of that nature. 12 And we talked about this a little bit Ο. 13 earlier, but the use of the test tanks for balloon 14 testing or pipe integrity testing is commonplace; is 15 that correct? 16 It's a requirement for NFPA. Α. 17 So is it fair to say that that's a Q. 18 foreseeable use of the tank? 19 Objection to form. MR. KIRKPATRICK: 20 What was that? Α. 21 Is it fair to say that the use of the 22 test tank for balloon testing is a foreseeable use 23 of that tank? 24 MR. KIRKPATRICK: Objection to form. 25 Leads to a legal conclusion.

Page 95 1 K. Juliano 2 He puts legal conclusions MS. FAPPIANO: 3 in this report, so I'm just asking about them. 4 0. You can answer the question. 5 Α. Yeah. Now I'm going to back up briefly to pages 6 Q. 7 7 and 8 of your report which is where you talk about Let me just get there. You talk about it 8 the CGA. 9 mostly at the very bottom from page 7 going into 10 That's really where I'm focused right now. page 8. 11 Do you agree that your company and 12 Oprandy's both have to comply with the rules on the 13 safe handling of compressed gases? 14 Α. Yes. 15 Q. Going over to page 8, do you agree that 16 the handlers of compressed gases must be familiar 17 with the inherent properties and hazards of the 18 products? 19 Α. Yes. 20 Then you go on to say that CGA places the 0. 21 burden of, quote, providing detailed written 22 operating instructions on the supplying of the 23 transfill equipment? Is that accurate? 24 Α. Yes. 25 Q. What do you mean in that sentence by

Page 96 1 K. Juliano 2 detailed operating instructions? 3 Α. Again, that is not my wheelhouse. That 4 is information we got, I believe from the 2015 and 5 2014 versions of the CGA. And the burden of providing those 6 7 instructions is on the supplier of the transfill equipment. So who is that in that sentence? 8 9 Α. In this case it would have been 10 Oprandy's. 11 Why is Oprandy's the supplier of 0. 12 transfill equipment in this case? 13 Α. Again, this is not my wheelhouse. I can 14 defer to John on that. I believe this is directly 15 out of the CGA. They are the ones filling the tank. 16 You don't have a basis to explain your 17 opinion on this; is that fair to say? 18 Α. I would say I don't have the manual of 19 the CGA in front of me. No. 20 You don't have independent expertise in 0. 21 the CGA; is that correct? 22 Α. Myself? My company does. I do not. 23 Do you know then whether the CGA requires 0. 24 companies like yours to create any other types of 25 labels for a test tank such as this one which was

Page 97 1 K. Juliano 2 going to be used in the context of Mr. Scott using 3 it to do a pipe integrity test of a Kitchen Knight 4 system in a local deli? 5 Α. Again, that is not my separate specialty. I don't know what they would go and look at. 6 7 In your experience then and your work in 0. 8 your own company, would you have been able to go do 9 the work that Mr. Scott was going to do, pipe 10 integrity testing? Are you qualified to do that? 11 Α. Yes. 12 If you were going to do that or if you Q. 13 were to ask an employee to go and do that, would you 14 have created a label and affixed it to the test 15 tank? 16 My company does not use test tanks. So 17 the tanks my company uses are already labeled. 18 Q. They come labeled already? 19 Α. Yes. 20 Do they come labeled by the manufacturer? 0. 21 Α. Yeah. What we use is either a regular 22 agent tank that is empty. We use that for an 23 acceptance test. For the routine maintenance we use 24 a pipe integrity test kit which is manufactured by

another company. The tanks we use are smaller and

25

Page 98 1 K. Juliano 2 they're able to be used with any manufacturer that 3 we represent. It makes it a lot easier. 4 To your knowledge, you don't create any 0. 5 warnings that go on those tests or any parts that are part of that testing equipment, do you? 6 7 Α. No. This is sort of the last thing I want to 8 Ο. 9 talk about. You talk about that you made a query at 10 one point with one manufacturer and you were able to pull up 50 bulletins; is that correct? 11 12 Α. Yes. 13 0. And what manufacturer was that for? 14 Α. Ansul. 15 Q. Did you make a query for Pyro-Chem or 16 Tyco? 17 I believe I did for Pyro-Chem as well. Α. 18 Q. Just prior to February of 2016 did any 19 bulletins come up relating to test tanks? 20 Α. I don't recall. 21 If they did, would you have kept them 22 with all of the documents and notes and other 23 materials that you have for preparing this report? 24 Α. I would guess I would have, yes. So they would be there if I asked you to 25 0.

Page 99 1 K. Juliano 2 produce them? 3 Α. You're breaking up. So those bulletins would be there if I 4 0. 5 asked you to produce them if they were found? 6 Α. Oh, yes. 7 0. Do you recall if there were any bulletins relating to the Kitchen Knight system generally that 8 9 were found that were from prior to February of 2016? 10 Α. Yes. 11 0. There were some? 12 Α. Yes. 13 0. Do you recall generally what topics those 14 were on? 15 The one that comes to mind is the collar Α. 16 that needed to be placed on tanks. 17 Besides that. 0. 18 Α. I'm sure there's others. So any 19 distributor can have access to the website and they 20 can pull up all the bulletins and both Ansul and 21 Pyro-Chem go back many, many years. 22 0. And besides that issue that we talked 23 about with that collar, if I'm remembering it 24 correctly, was there any -- and understanding that 25 wasn't actually a recall, but was there any recall

Page 100 1 K. Juliano 2 information relating to testings of the Kitchen 3 Knight system that you found that predated February of 2016? 4 5 Α. I'm not sure. I would have to go back and check. 6 7 0. That would also be in the documents that 8 you maintain? 9 Α. I do not print those. I have 10 access to those through our distributor. 11 Just from what you recall right now, did 0. 12 you in reviewing bulletins that predated February of 13 2016 from Tyco, Pyro-Chem, did any of those include 14 any supplemental warning information or instructions 15 for transfilling? 16 I don't recall. Α. 17 Or any information at all about the use 0. 18 of test tanks in that same time period? 19 Α. You were breaking up again. 20 Or any information at all for that same 0. 21 time period about the use of test tanks? 22 Α. No, I don't believe so. 23 As you sit here right now, do you have 0. 24 any intention of supplementing your report? 25 Α. No.

Page 101 1 K. Juliano 2 I think at the beginning of your report Q. 3 you mention that you would offer to give a tutorial. 4 Are you intending on doing that in connection with 5 this case to any of the attorneys? I have not been asked to. 6 7 0. If you were to receive additional 8 information or evidence that would change your 9 analysis in this case, would it be appropriate for 10 you to take that into account and provide a 11 supplemental report? 12 Α. Yes. 13 Q. Do you have any intention of doing that 14 right now? 15 Α. No. 16 MS. FAPPIANO: I don't believe I have any 17 further questions. Thank you very much. 18 THE WITNESS: Thank you. 19 I have no questions for the MR. FROMSON: 20 witness. Thank you. 21 MR. KIRKPATRICK: I have a couple. Can 22 we take like a five-minute break, though, 23 first. 24 That's fine. MS. FAPPIANO: 25 (A recess was taken from 12:45 p.m. to

Page 102 1 K. Juliano 2 12:50 p.m.) 3 **EXAMINATION BY** MR. KIRKPATRICK: 4 5 I promise to be very brief. Mr. Juliano, you mentioned that you reviewed the transcript for 6 7 the deposition of Tom Taranto in preparing for this deposition, right? 8 9 Α. Yes. 10 0. Do you recall reading a portion where he 11 discussed ordering an agent tank from Tyco 12 presumably for a pre-engineered system? 13 Α. Yes. 14 Would it be possible for a nonauthorized 15 distributor to order a test tank, whether for the 16 Kitchen Knight system or otherwise, from Pyro-Chem 17 directly? 18 Not from Pyro-Chem directly. 19 After you read that portion of Q. 20 Mr. Taranto's transcript, did you do anything to 21 confirm that a nonauthorized distributor could not 22 order such a training tank from Pyro-Chem? 23 Α. I did reach out to our Pyro-Chem 24 rep and asked him that question and his response was 25 The only way it would be possible through a

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2	gray market, meaning a top price company selling to
3	other people where they should not be.
4	Q. So authorized distributors are not
5	allowed to sell test tanks, it would be against
6	Pyro-Chem's rules?
7	A. Yes, exactly.
8	MR. KIRKPATRICK: I have no other
9	questions.
10	THE WITNESS: Thank you.
11	MS. FAPPIANO: Just to follow up on that.
12	BY MS. FAPPIANO:
13	Q. That conversation, who was that with?
L 4	What was his name?
15	A. Jeff Webb, W-E-B-B.
16	Q. That conversation and the questions that
17	you asked him, were they about what the practice is
18	now in 2020 or prior to 2016?
19	A. It was actually an email. It was
20	generic. I didn't have a date on it.
21	Q. Did you save that email?
22	A. I couldn't hear you.
23	Q. Did you save that email?
24	A. Yes.
25	MS. FAPPIANO: I'm going to ask that that

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2	now be produced. I have no further questions.
3	Thank you.
4	THE WITNESS: Thank you.
5	MR. KIRKPATRICK: Thanks.
6	COURT REPORTER: Mr. Fromson and Mr.
7	Kirkpatrick, do you want copies as well?
8	MR. FROMSON: I'll take a copy. I don't
9	need it expedited.
10	MR. KIRKPATRICK: Same here.
11	(Whereupon, the proceedings were
12	adjourned at 12:52 p.m.)
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1	
2	STATE OF)
3) :ss
4	COUNTY OF)
5	
6	
7	I, KURT JULIANO, the witness
8	herein, having read the foregoing
9	testimony of the pages of this deposition,
10	do hereby certify it to be a true and
11	correct transcript, subject to the
12	corrections, if any, shown on the attached
13	page.
14	
15	
16	KURT JULIANO
17	
18	
19	
20	Sworn and subscribed to before me,
21	this, day of, 2020.
22	
23	
24	Notary Public
25	

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2	CERTIFICATE
3	
4	STATE OF NEW YORK)
5) ss.
6	COUNTY OF SUFFOLK)
7	
8	I, Elizabeth F. Tobin, a Registered
9	Professional Reporter and Notary Public within and
10	for the State of New York, do hereby certify:
11	That Kurt Juliano, the witness whose
12	deposition is hereinbefore set forth, was duly sworn
13	by me remotely and that such deposition is a true
14	record of the testimony given by such witness.
15	I further certify that I am not related
16	to any of the parties to this action by blood or
17	marriage and that I am in no way interested in the
18	outcome of this matter.
19	
20	
21	2 F Joban
22	ELIZABETH F. TOBIN, RPR
23	
24	
25	

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INSTRUCTIONS TO WITNESS

Please read your deposition over carefully and make any necessary corrections. You should state the reason in the appropriate space on the errata sheet for any corrections that are made.

After doing so, please sign the errata sheet and date it.

You are signing same subject to the changes you have noted on the errata sheet, which will be attached to your deposition.

It is imperative that you return the original errata sheet to the deposing attorney within thirty (30) days of receipt of the deposition transcript by you. If you fail to do so, the deposition transcript may be deemed to be accurate and may be used in court.

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Federal Rules of Civil Procedure Rule 30

- (e) Review By the Witness; Changes.
- (1) Review; Statement of Changes. On request by the deponent or a party before the deposition is completed, the deponent must be allowed 30 days after being notified by the officer that the transcript or recording is available in which:
- (A) to review the transcript or recording; and
- (B) if there are changes in form or substance, to sign a statement listing the changes and the reasons for making them.
- (2) Changes Indicated in the Officer's Certificate. The officer must note in the certificate prescribed by Rule 30(f)(1) whether a review was requested and, if so, must attach any changes the deponent makes during the 30-day period.

DISCLAIMER: THE FOREGOING FEDERAL PROCEDURE RULES

ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY.

THE ABOVE RULES ARE CURRENT AS OF APRIL 1,

2019. PLEASE REFER TO THE APPLICABLE FEDERAL RULES

OF CIVIL PROCEDURE FOR UP-TO-DATE INFORMATION.

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Veritext Legal Solutions represents that the foregoing transcript is a true, correct and complete transcript of the colloquies, questions and answers as submitted by the court reporter. Veritext Legal Solutions further represents that the attached exhibits, if any, are true, correct and complete documents as submitted by the court reporter and/or attorneys in relation to this deposition and that the documents were processed in accordance with our litigation support and production standards.

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